



# Econ 314

**Wednesday, April 8**

## **Fischer's Predetermined Price Model**

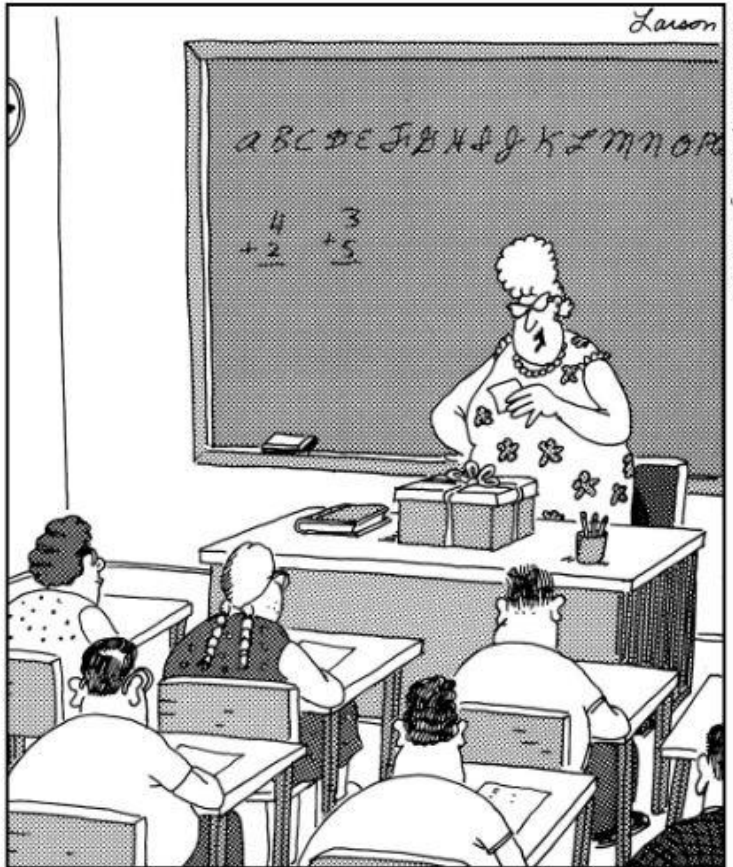
Reading: Romer's Section 7.2

Coursebook: Chapter 12 (relevant sections)

Class notes: Pages 122 - 125



# Today's Far Side offering



There's no one in our class named Pandora, right? Right?

"And the note says: 'Dear classmates and Ms. Kilgore: Now that my family has moved away, I feel bad that I whined so much about being mistreated. Hope the contents of this box will set things right. Love, Pandora!... How sweet.'"



# Context and overview

- Stanley Fischer's **predetermined-price model** is the first of three dynamic pricing models that we study
- Each of these models applies the microeconomic outcome of price stickiness to a macroeconomic model
- Fischer's model is based on his 1977 model with wage contracts: arguably the very first “new Keynesian” models
- Prices are set in **contracts lasting two periods**, with a (possibly) different price set for each period
- This is appropriate when costs of price setting are decision costs more than explicit menu costs



# Basic setup

- **Two equal-sized groups** of firms: A and B
  - Group A sets prices at beginning of odd-numbered periods
  - Group B sets prices at beginning of even-numbered periods
- Notation:
  - Price for period  $t$  in first period of contract:  $p_t^1$ 
    - Set at beginning of period  $t$  as first half of period  $(t, t+1)$  contracts
  - Price for period  $t$  in second period of contract:  $p_t^2$ 
    - Set at beginning of period  $t-1$  as second half of period  $(t-1, t)$  contracts
  - These two prices are both in effect in  $t$ , so  $p_t = \frac{1}{2}(p_t^1 + p_t^2)$
  - In general,  $p_{t+1}^2 \neq p_t^1$  because firms at beginning of  $t$  can set different price for first and second halves of contract



# Pattern of price setting

$t$	1	2	3	4	5	6
Group A	$p_1^1$	$p_2^2$	$p_3^1$	$p_4^2$	$p_5^1$	$p_6^2$
Group B	$p_1^2$	$p_2^1$	$p_3^2$	$p_4^1$	$p_5^2$	$p_6^1$
$p_t$	$\frac{p_1^1 + p_1^2}{2}$	$\frac{p_2^1 + p_2^2}{2}$	$\frac{p_3^1 + p_3^2}{2}$	$\frac{p_4^1 + p_4^2}{2}$	$\frac{p_5^1 + p_5^2}{2}$	$\frac{p_6^1 + p_6^2}{2}$

- Shaded and unshaded areas with double lines between them show timing of overlapping contracts
- $p$  is average of price set for first period of new contracts and price set for second period of one-period-old contracts



# Price-setting rule

- From imperfect-competition model, **profit-maximizing price** is

$$p_t^* = \phi m_t + (1 - \phi) p_t$$

- At beginning of  $t$ , group with expiring contracts sets prices for two periods of contract as

$$p_t^1 = E_{t-1}(p_t^*) \quad p_{t+1}^2 = E_{t-1}(p_{t+1}^*)$$

- **Rational expectations** use all information available through  $t - 1$
- Warning: **Algebra ahead!**



# Setting up solution

$$\begin{aligned} p_t^1 &= \phi E_{t-1} m_t + (1 - \phi) E_{t-1} p_t \\ &= \phi E_{t-1} m_t + \frac{1}{2} (1 - \phi) (p_t^1 + p_t^2) \end{aligned}$$

$$\begin{aligned} p_t^2 &= \phi E_{t-2} m_t + (1 - \phi) E_{t-2} p_t \\ &= \phi E_{t-2} m_t + \frac{1}{2} (1 - \phi) (p_t^2 + E_{t-2} p_t^1) \end{aligned}$$

$$\begin{aligned} E_{t-2} p_t^1 &= E_{t-2} \left[ \phi E_{t-1} m_t + \frac{1}{2} (1 - \phi) (p_t^1 + p_t^2) \right] \\ &= \phi E_{t-2} m_t + \frac{1}{2} (1 - \phi) (E_{t-2} p_t^1 + p_t^2) = p_t^2 \end{aligned}$$



# After more algebra ... a solution!

- See pages 123 and 124 of class notes for a couple of steps I'm omitting here ...
- **Solution for  $p_t$**  is

$$p_t = E_{t-2}m_t + \frac{2\phi}{1+\phi} [E_{t-1}m_t - E_{t-2}m_t]$$

- Price level set in the two contracts for  $t$  depends on:
  - Expectation of period- $t$  AD as of  $t-2$
  - New information about period- $t$  AD that arrives in period  $t-1$





# Properties of price equation

$$p_t = E_{t-2}m_t + \frac{2\phi}{1+\phi} [E_{t-1}m_t - E_{t-2}m_t]$$

- **Real-rigidity** parameter  $\phi$  plays key role:
  - If there is no real rigidity,  $\phi = 1$  and the fraction is 1, so  $p_t = E_{t-1}m_t$
  - Positive real rigidity makes the fraction  $< 1$  and effects of  $E_{t-2}m_t$  persist
- If there is no real rigidity and firms do not care about rivals' prices, then when prices are set in  $t$  the prices from previous contracts are irrelevant
  - Everyone updates fully to knowledge about aggregate demand rather than trying to compete with prices based on older information



# Behavior of output

$$y_t = m_t - p_t = [m_t - E_{t-1}m_t] + \frac{1}{1+\phi} [E_{t-1}m_t - E_{t-2}m_t]$$

- Real output depends on two pieces of information about  $m_t$ :
  - $[m_t - E_{t-1}m_t]$  is information that is learned at  $t$  (after new contract price is set)
  - $[E_{t-1}m_t - E_{t-2}m_t]$  is information learned in  $t - 1$  (after old contract price was set)
- First is like Lucas model (AD surprise)
- Second is due to **holdover effects of contracts**
  - AD shocks have effects that last as long as the longest contract
- AD shocks that were known about in  $t - 2$  have **no effect on output**



# Intuition

- Suppose a shock occurs to AD that is learned in period 1
- $p_1^1$ ,  $p_1^2$ , and  $p_2^2$  were all set before shock is known
- Although  $p_2^1$  is set later, with **real rigidity**, price-setters will compete with  $p_2^2$  that does not reflect AD shock
- Price in period 2 does not fully reflect AD shock, so output (which is  $y = m - p$ ) will still be affected



# Optimal monetary policy

- **Aggregate demand** is  $m_t = f_t + v_t$ 
  - $v$  is random variation (velocity?) with  $v_t = v_{t-1} + \varepsilon_t$
  - $\varepsilon$  is “white noise” shock to  $v$
  - $f$  is Fed monetary policy
- Fed sets  $f$  to **stabilize  $y$**  by responding to last period’s shock (because it doesn’t know this period’s shock):  $f_t = \alpha \varepsilon_{t-1}$
- What is **optimal  $\alpha$** ?



# Solving

- Aggregate demand in  $t$  depends on most recent two shocks, plus level of  $v$  two periods ago:

$$\begin{aligned}m_t &= f_t + v_t \\ &= \alpha \varepsilon_{t-1} + v_{t-1} + \varepsilon_t \\ &= \alpha \varepsilon_{t-1} + v_{t-2} + \varepsilon_{t-1} + \varepsilon_t \\ m_t &= v_{t-2} + (1 + \alpha) \varepsilon_{t-1} + \varepsilon_t\end{aligned}$$

- Taking expectations and plugging into equation for  $y_t$

$$y_t = \varepsilon_t + \frac{1 + \alpha}{1 + \phi} \varepsilon_{t-1}$$



# Choosing $\alpha$

$$y_t = \varepsilon_t + \frac{1 + \alpha}{1 + \phi} \varepsilon_{t-1}$$

- Current shock  $\varepsilon_t$  always affects  $y_t$  and the Fed cannot do anything about it
- **Fed can fully offset effect of lagged shock  $\varepsilon_{t-1}$  by setting  $\alpha = -1$**
- That is the **optimal monetary rule** and it helps stabilize output even if everyone knows that the Fed is doing it



# Review and summary

- Fischer model has **two-period overlapping contracts** with possibly a **different price** set for each period
- Any AD shocks that were **known before oldest contract** still in effect have no effect on current output (long-run neutrality)
- Unexpected AD shocks have **real effects that last as long as the longest contract**
- **Monetary policy can help stabilize** output by offsetting lagged shocks



# Challenge for today

Take a common phrase and change one letter to make a new phrase that is meaningful. For example, I avoid the free samples at Costco under the principle of:

**“Taste not, want not.”**

Send me one that you come up with, or just add it to the conversation at the end of our conference.





# What's next?

- **Fischer model** is one way that prices can be sticky
- **Taylor model** is similar, but firms must set same price for both periods of contract
  - Dynamics of the model are more complex
  - Real effects of demand shocks die out slowly
- **Calvo model** of probabilistic price adjustment is most common application of sticky prices now