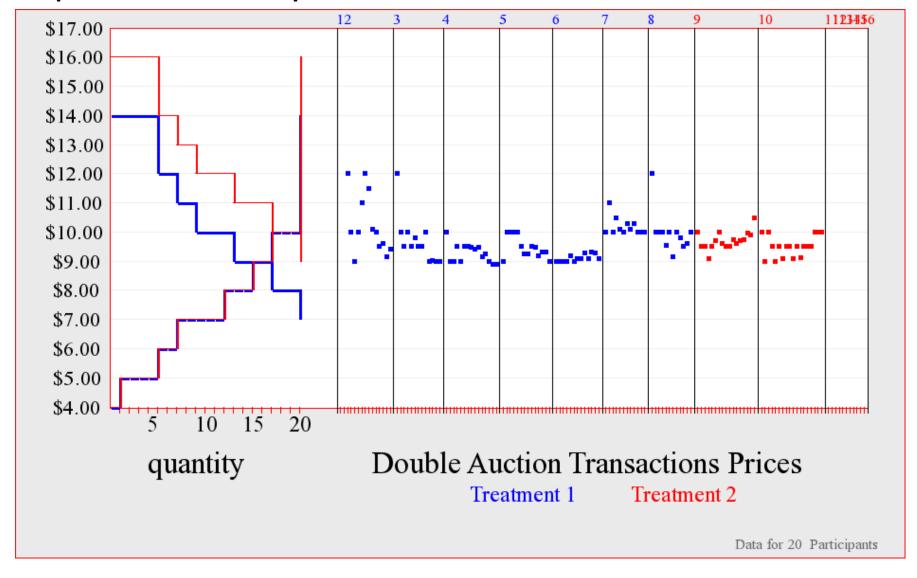
10:00 Experiment

Values and Costs (Treatment 1, Round 2)

| _ | | | | | | | | | | | |
|-------|------|---------|--------|---------|---------|--------|---------|---------|---------|---------|---------|
| Round | Unit | B1 | B2 | В3 | B4 | B5 | B6 | B7 | B8 | В9 | B10 |
| 2 | 1 | \$14.00 | \$8.00 | \$14.00 | \$14.00 | \$9.00 | \$12.00 | \$10.00 | \$14.00 | \$12.00 | \$10.00 |
| 2 | 2 | \$14.00 | \$8.00 | \$9.00 | \$11.00 | \$8.00 | \$11.00 | \$9.00 | \$10.00 | \$10.00 | \$9.00 |

| Round | Unit | S11 | S12 | S13 | S14 | S15 | S16 | S17 | S18 | S19 | S20 |
|-------|------|------------|--------|------------|------------|------------|------------|------------|--------|------------|---------|
| 2 | 1 | \$5.00 | \$6.00 | \$9.00 | \$7.00 | \$7.00 | \$5.00 | \$6.00 | \$5.00 | \$4.00 | \$5.00 |
| 2 | 2 | \$8.00 | \$7.00 | \$10.00 | \$8.00 | \$10.00 | \$7.00 | \$7.00 | \$8.00 | \$9.00 | \$10.00 |

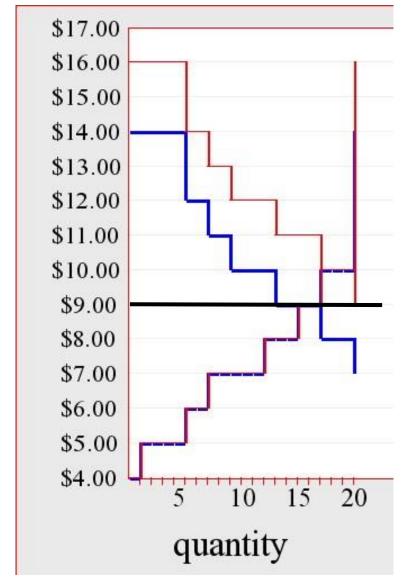
Competitive Equilibrium



Price and Quantity

| Round | Expected P* | Average Actual P | Expected Q* | Actual Q |
|-------|-------------|------------------|-------------|----------|
| 2 | \$9.00 | \$10.25 | 15 – 17 | 13 |
| 3 | \$9.00 | \$9.68 | 15 – 17 | 13 |
| 4 | \$9.00 | \$9.27 | 15 – 17 | 15 |
| 5 | \$9.00 | \$9.49 | 15 – 17 | 14 |
| 6 | \$9.00 | \$9.11 | 15 – 17 | 13 |
| 7 | \$10.00 | \$10.19 | 12 – 13 | 12 |
| 8 | \$10.00 | \$9.96 | 12 – 13 | 12 |
| | | | | |
| 9 | \$10.00 | \$9.71 | 17 – 20 | 17 |
| 10 | \$10.00 | \$9.52 | 17 - 20 | 18 |

Expected Gains from Exchange



Treatment 1 No Tax Treatment 1 With Tax

Consumer Surplus =
$$5*(14-9) = 25$$

 $2*(12-9) = 6$
 $2*(11-9) = 4$
 $4*(10-9) = 4$
Total = \$39

Producer Surplus =
$$1 * (9 - 4) = 5$$

 $4 * (9 - 5) = 16$
 $2 * (9 - 6) = 6$
 $5 * (9 - 7) = 10$
 $3 * (9 - 8) = 3$
Total = \$40

$$2 * (11 - 10) = 2$$
 $4 * (10 - 10) = 0$
Total = \$26

Producer Surplus =
 $1 * (10 - 6) = 4$
 $4 * (10 - 7) = 12$
 $2 * (10 - 8) = 4$
 $5 * (10 - 9) = 5$
 $3 * (10 - 10) = 0$

Total = \$25

Consumer Surplus =

5*(14-10)=20

2 * (12 - 10) = 4

Treatment 2

Consumer Surplus =
$$5 * (16 - 10) = 30$$

 $2 * (14 - 10) = 8$
 $2 * (13 - 10) = 6$
 $4 * (12 - 10) = 8$
 $4 * (11 - 10) = 4$
Total = \$56

Producer Surplus =

$$1 * (10 - 4) = 6$$

 $4 * (10 - 5) = 20$
 $2 * (10 - 6) = 8$
 $5 * (10 - 7) = 15$
 $3 * (10 - 8) = 6$
 $2 * (10 - 9) = 2$
Total = \$57

Expected vs. Realized Gains

| Round | Exp. CS | Real. CS | Exp. PS | Real. PS | Exp. Gains | Real. Gains | Efficiency |
|-------|---------|----------|---------|----------|------------|-------------|-------------|
| 2 | 39 | 22.75 | 40 | 46.25 | 79 | 69 | 87.3% |
| 3 | 39 | 28.20 | 40 | 40.80 | 79 | 69 | 87.3% |
| 4 | 39 | 34.95 | 40 | 41.05 | 79 | 76 | 96.2% |
| 5 | 39 | 32.21 | 40 | 43.79 | 79 | 76 | 96.2% |
| 6 | 39 | 37.52 | 40 | 34.48 | 79 | 72 | 91.1% |
| 7 | 26 | 23.73 | 25 | 25.27 | 79/51 | 49 | 62.0%/96.1% |
| 8 | 26 | 25.43 | 25 | 23.57 | 79/51 | 49 | 62.0%/96.1% |
| 9 | 56 | 58.94 | 57 | 51.06 | 113 | 110 | 97.3% |
| 10 | 56 | 63.71 | 57 | 45.29 | 113 | 109 | 96.5% |